WEBINAR



HOT CAM NICHE WITH PUSH **ADS** 



# Hot Cam Niche with push ads

Ad network view



**Daria Maichuk** 

RichAds Head of Customer Service

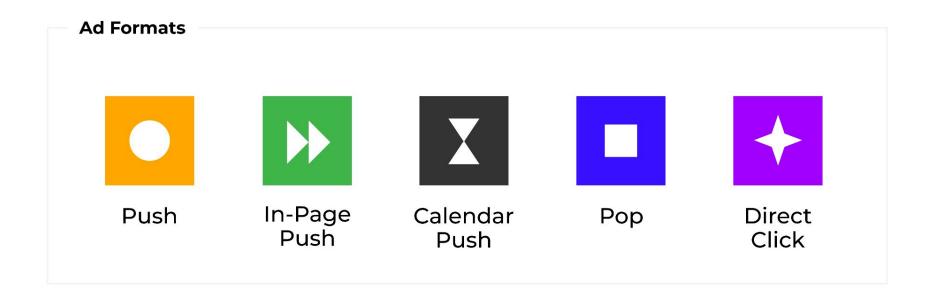
**CPA** platform view



**Arnaud Guilon** 

CrakRevenue Cam Vertical Director

### RichAds Advertising Network Provides:



### **Top Verticals At RichAds**







**Betting** 



Nutra



**Dating** 



**Sweepstakes** 



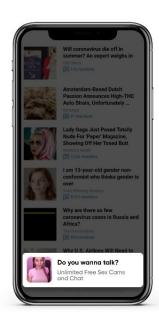
Crypto



Antivirus, VPN & Utilities



## Hot Cam Niche With Push Ads: RichAds & CrakRevenue Hacks





## Adult traffic is allowed at RichAds

Nudity can be used on creatives, and landing pages now.

Adult is allowed for push and in-page push ads, pops.

#### **Top verticals for Adult at RichAds:**







Nutra



Webcam





### **Agenda**

Cam niche overview + 2022/2023 trends

4

How to make creatives and landing pages

Tiers to succeed: top GEOs

5

How to set up cam campaign on push ads

Finding offers that work



Hot case study

+ Q&A session



### What will you get after the webinar?









CrakRevenue view

Cams 101: designing your own experience.
An overview of the user experience and features of major Cam sites.

- See the Cam sites as an online Stripclub without the noise and in the comfort of your own house.
- What you see is what you get.
- Not matter what your kink is, you will find out.





**Freemium vs Premium:** their differences explained and how it may affect your approach.

Freemium sites like Chaturbate,
MyFreeCams, Cherry.tv are oriented in
group experience, with a lot of people in
the rooms. They can be cheaper than the
premium site, but as a user you are one
among many others. Easier to see explicit
content for free, but almost impossible to
bound with the models.

Premium sites like ImLive, Flirt4Free or Jerkmate are oriented in a more personal experience, cam to cam, One on One. There is no explicit content in public shows. It's easier to talk to a model and to create a real relationship.

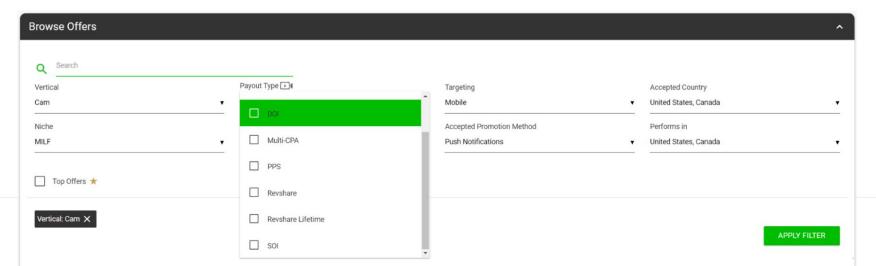
### **Best Converting Traffic Sources:**

- PushAds,
- Banners,
- PreRolls,
- Review sites.

Chat traffic and email traffic are not allowed on most of the cam offers.

Payout Type may vary depending on your traffic.

+ 100 cam offers on CrakRevenue!





#### The main reasons why Cam sites are getting increasingly popular:

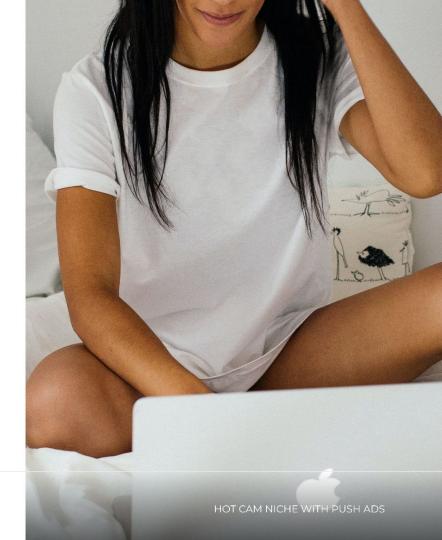
What makes Cam Sites so interesting are the fact you can watch, speak, and tip all kinds of people, man, woman, trans, young, old, small, tall, slim, chubby, there is everything. Doesn't matter if you like Role Play, BDSM, Feet etc... You will find many models that can fulfill your fantasies.

It's easy to create a link with models, but you can also create a link with others members, that is why we are talking about community.

#### 3 major trends:



In the cam industry, there are plenty of toys that can increase your experience and mostly the models experience. For many years companies have been working on VR, to bring (virtually) the models into your house.







### Best GEOs for CrakRevenue's Cam offers with push ads and beyond



At CrakRevenue, English Speaking countries have always been the most profitable.

Today US, CA, UK, AU, NZ represent +/-60% of our global traffic



Countries like Denmark, Sweden, Finland or Netherlands don't have the best EPC on the market, but the user lifetime value is above the average. If you are interested in promoting cam in RevShare, those countries are a must!



Unlike dating offers, the same cam site can be promoted in several countries. Most of them are all translated in many languages like RoyalCams who is available in 36 languages.



## Best GEOs for WebCam and Adult Dating at RichAds





FRANCE (FRA)



EGYPT (EGY)



BELGIUM (BEL)





ITALY (ITA)



CANADA (CAN)



CHINA (CHN)



**JAPAN** (JPN)







### RichAds tips on choosing Cam offers

Pay attention to numbers, not promises

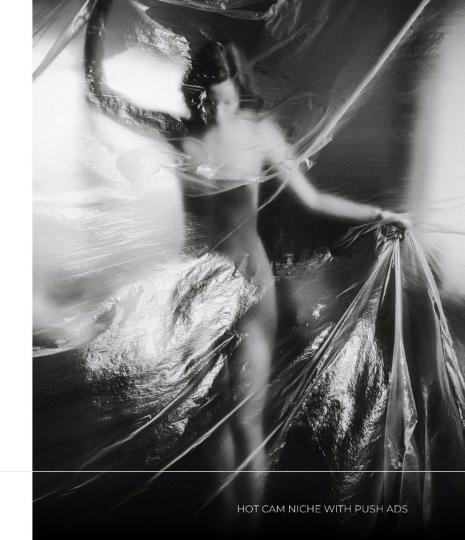
An offer shall have clear and concise conditions for a marketer.

Check the legal aspect

Always make sure the type of activity is legal in your GEO.

Make your own research

Check if there's enough volume for the desired targeting and GEO.





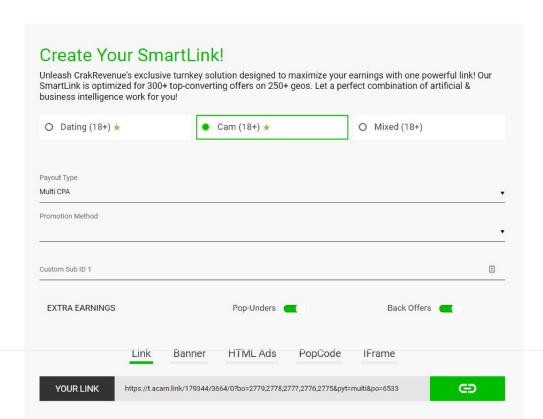
### CrakRevenue's top Cam offers

Our MVP: Jerkmate

**Sure values:** Chaturbate, LiveJasmin, ImLive, MyFreeCams, Flirt4Free & Jerkmate

Our rising star: CherryTV

Our turnkey solution: Cam Smartlink







CrakRevenue & RichAds view

### Target audience of Webcam offers

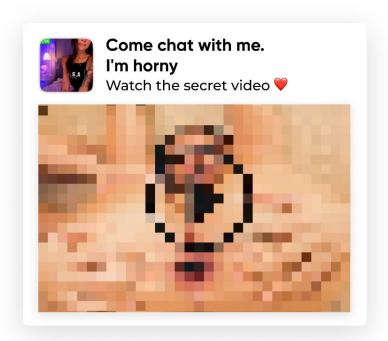
#### Webcam models

Here focus on benefits for people who decide to start the career path.

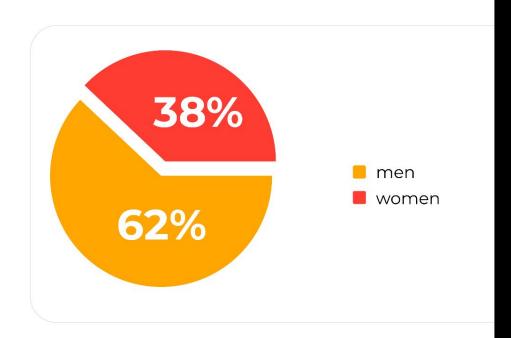
#### Clients of webcam sources

Concentrate on enticing photos of models, don't hesitate to use nudity.





## RichAds audience statistics







Specify benefits

Make use of pictures with successful women and huge sums of money.

Highlight anonymity

Point this opportunity out really clearly in the text not to scare a potential model.



Make over 2000\$ a week

Online work for girls only!



#### Use storytelling

Make sure the stories are credible and don't include any vulgarity.

#### Apply urgency

Any unique selling proposition will work this way, but don't trick your clients, use only true offers.



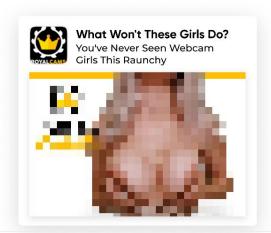
#### Earn \$1000 ONLY today!

Hurry up to register and get money!



Choose adult materials

Yes, that's as simple as that — if you use nudity on your creatives, it will convert better.



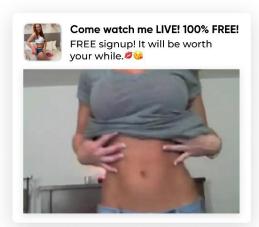
Make use of video and audio icons

This actually intrigues a user as you show him a teaser of what he'll get if clicks on the ad.



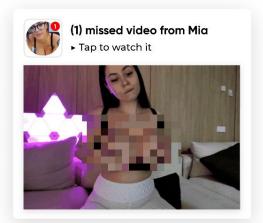
Attract them with bonuses

Use numbers — tell them about the bonus for the first show or specify how many free cams exist on your website.



Personal approach

How does it work? You just need to specify in your text the name of the girl, state that she's near and alone.



#### **IMPORTANT**

Choose at least 5-10 creatives per campaign.

Don't forget about diversity.

### User flow for Webcam niche

If you want to attract a model, it's possible to use a success story of another girl as a pre-landing page.









### **User flow for Webcam niche**

Another situation — you need to get the client to a webcam site. Pre-landing page may include a range of girls to choose from and the description of their specialization.

Ad Creative  $\longrightarrow$  Pre-landing page  $\longrightarrow$  Landing page

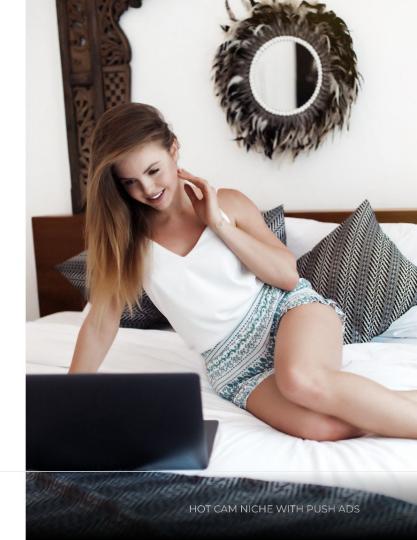






# Tips to get the most out of your Cam affiliate marketing business from CrakRevenue

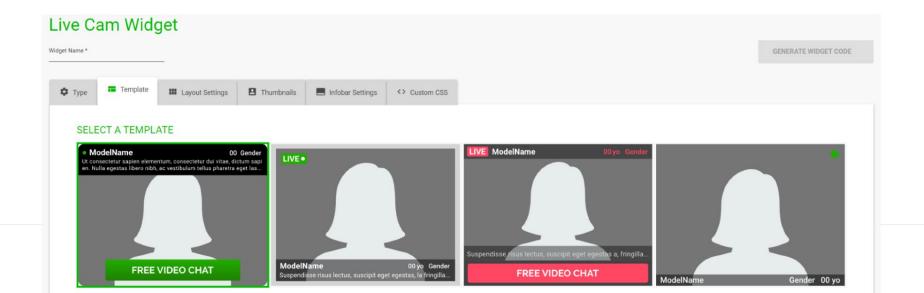
- Knowing and understanding your target audience.
- Engaging your audience: location, slang, niches.
- The importance of A/B testing and optimization.
- No one-size-fit-all strategy.
- CrakRevenue's in-house creatives, LPs and Cam expertise.





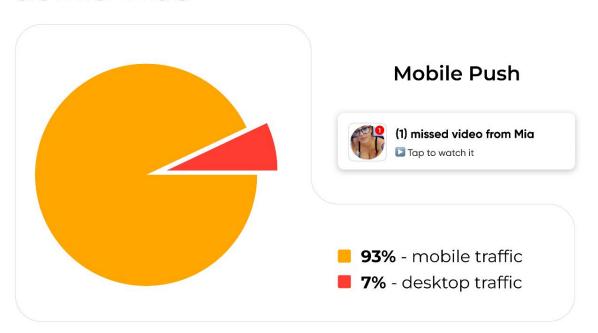
### Tips to get the most out of your Cam affiliate marketing business from CrakRevenue

Many Promo tools available for affiliates on our platform such as the Live Cam Widget. This tool is available on many offers!

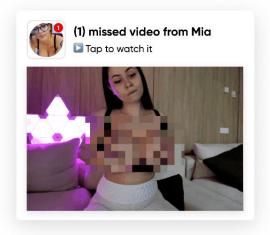




## Mobile and desktop traffic at RichAds



#### **Desktop Push**

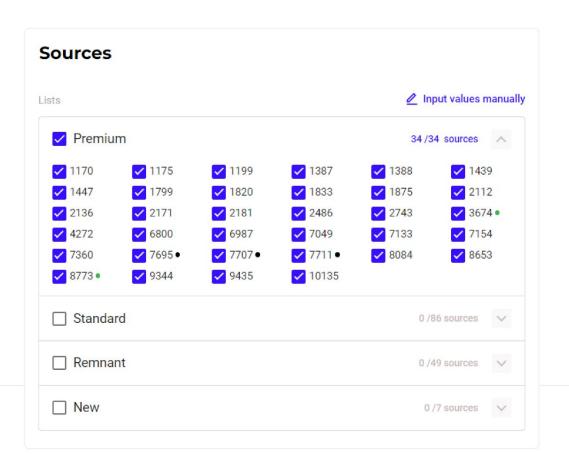


### **Use Premium sources**

We advise to focus on Premium sources first as the CR is 61% higher than that of Standard ones.

Please, note that if you use adult materials that include nudity, you need to first consult your manager for the whitelist.

We allow 18+ content only on specific sources.

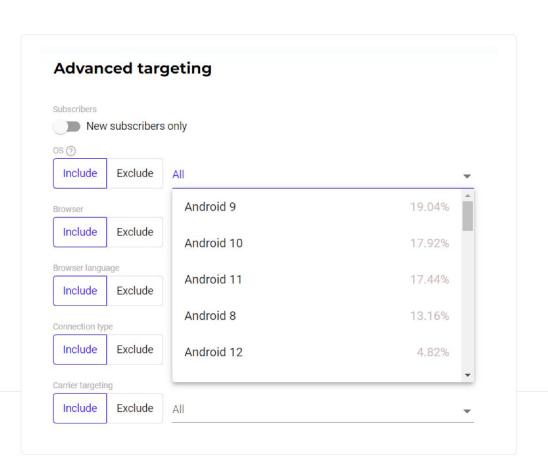




### **Targeting options**

Choose the latest Android versions from 7 to 11.

When it comes to browsers, use Chrome, it shows better results.



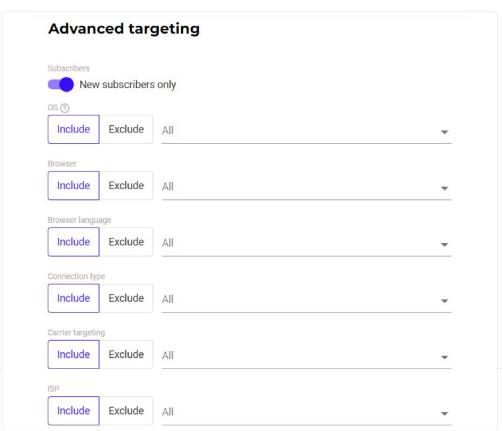


### Turn on "New Subscribers" mode

"New Subscribers" mode are users who subscribed to push notifications 7 days ago or less.

It is a new audience that reacts more actively to ads.

It's highly recommended to have two campaigns set up — one for the regular user base, and another for the New Subscribers.

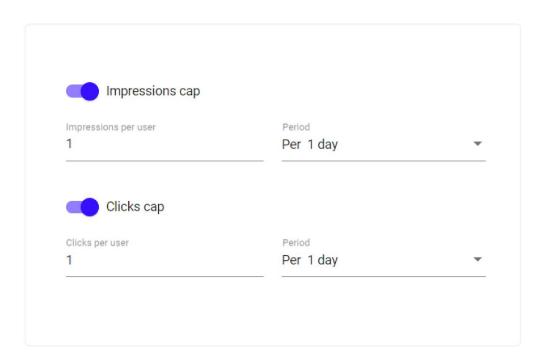




#### Frequency cap

Frequency cap is the amount of times a user sees your ad.

If you don't limit the number of ads a user sees per day, push notifications may annoy a user.





# **Best optimization** tools

RichAds platform offers many nice features for automatic optimization such as:

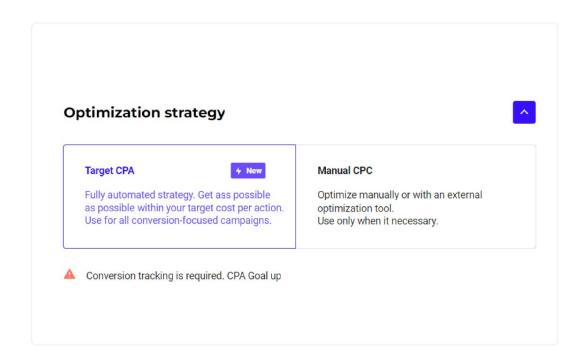
- Automated rules,
- Target CPA,
- Micro bidding,
- Optimizer.



#### **Target CPA**

Target CPA is an algorithm that optimizes your campaign automatically to reach the desired cost per conversion.

It chooses the best sources, makes black and whitelists as well as Micro Bidding for the campaign.

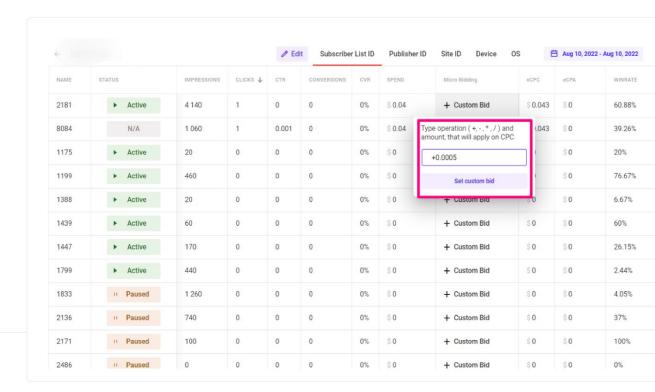




## "Optimizer" feature

Last but not least, consider using Optimizer for your optimization.

Due to this feature you can see the statistics and key metrics in one page and can correct your optimization settings straight away.







## **Hot RichAds Case Study**

Traffic source: RichAds

Ad format: Push traffic

Period: 11 days

**Affiliate program:** Affmy

Vertical: Dating

Offer: LookAWoman, DateMinx,

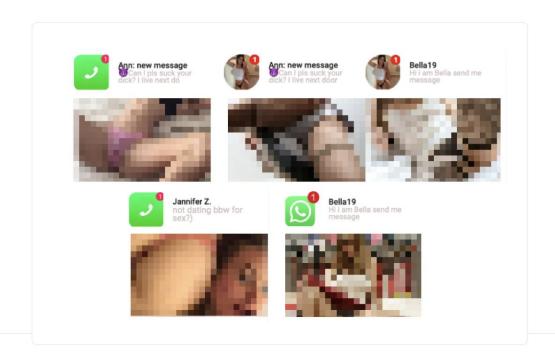
JoinTheDating, MilfNearMe

Income: \$3022.4

**Spent:** \$1721

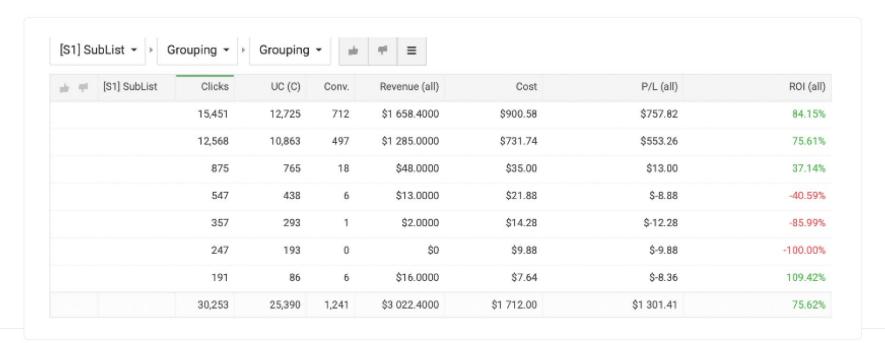
**Profit:** \$1301.4

**ROI:** 75.62%



## **Hot RichAds Case Study**

#### **Statistics**





## **Hot RichAds Case Study**

#### Tips for getting 75% ROI:

- Always conduct split-tests for offers.
- Test different approaches in creatives.
- Use the tracker to optimize your campaign better.
- Gather statistics and disable unprofitable subsources.
- After the initial tests, use Micro Bidding to optimize the campaign.
- Check all statistics cuts for negative numbers.







#### **MRICHADS**

## 10% bonus for the first deposit

using promo code

CAM22

To all new advertisers that will register after that webinar



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#### 20 15:00 SEPT GMT

We are going to discuss

Oboarding on push format,
don't miss it!

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